



# Investment strategy in the Russian dairy sector

## 27 July, 2010

Moscow, st. New Arbat, Moscow Government building 36/9, room-sector C

### AGENDA

9:00–10:00	<b>Registration of the participants (New Arbat, 36/9)</b> <i>Coffee</i>
10:00–10:10	<b>Introductory words</b> G. Mettetal, director of agribusiness team, EBRD
10:10–10:20	<b>Introductory words</b> C.Gregorio, service chief, FAO Investment Centre
10:20–10:40	<b>Sector investment strategy</b> A.Klepach, deputy minister for economic development
10:40–11:00	<b>Introductory words</b> K.Kolonchin, director of department on food and processing industry and product quality, Ministry of agriculture.
11:00–11:20	<b>Topical problems of development of Russia's dairy sector: Investment attractiveness of production and processing of milk.</b> V.Labinov, executive director of Russia's Dairy union
11:20–11:40	<b>Video on Study tour of Russian cheese producers to Italy</b> <i>Break</i>
11:40–12:00	<b>Prospects of Russia's milk market</b> A.Danilenko, chairman of Board of Association SOYUZMOLOKO
12:00–12:20	<b>Main problems of dairy sector in Russia and investment solutions</b> Eu.Serova, senior adviser, FAO Investment centre, M.Cluff, senior economist, Economic and Social development department FAO
12:20–13:00	<b>Discussion</b>
13:00–13:45	<b>Dinner</b>
13:45–17:30	<b>INVESTMENT FAIR</b>
13:45–13:55	<b>Investment projects DeLaval</b> S.Nikolaev, director on work with key clients
13:55–14:10	<b>Investment project: Milk complex with system of volunteer milking system VMS.</b> F.Rakhimov, co-founder AgEnterprise named after Rakhimov; B.Rakhimov, director AgEnterprise named after Rakhimov, Tatarstan Republic



- 14:10-14:25 Investment project: Project Interfluve**  
A.Zavyalov, general director "Agrofirm Interfluve", Tyumen region
- 14:25-14:45 Investment project: Construction of a plant on rennet cheeses and traditional dairy products in settlement Strizhi, Kirov region**  
Yu.Vlasenko, project leader, Agrofirm "Doronichi" Kirov region
- 14:45-15:00 Investment project: Reconstruction of dairy complex «Projector».**  
I.Gusarov, director of AgEnterprise "Projector", Vologda region
- 15:00-15:15 Investment project: Modernization of dairy farm of agroholding "Optina"**  
P.Bishko, owner of agroholding "Optina", Kaluga region
- 15:15-15:30 Coffee- break**
- 15:30-15:40 Programme of modernization of the present dairy industry in Kostroma region in 2011-2013**  
S. Mel'nik, director of Department of AgroIndustrial sector, Kostroma region
- 15:40-15:55 Investment project: Development of raw milk collecting area for "Sever+" company in Kostroma region by modernization and reconstruction of dairy farms**  
A. Kotov, general director of "Molprom", Kostroma region
- 15:55-16:10 Investment project: Increase of output, quality and competitiveness of Ostrovskiy and Galich dairy plants in Kostroma region by their modernization and application of high technologies**  
V.Chernyakov, director of "Galich Dairy Plant", Kostroma region
- 16:10-16:30 Investment project of group of companies "Kiprino": Construction of Tretyakov butter and cheese plant, acquisition and commissioning of hi-tech equipment for hard rennet cheeses. Construction of a plant for whey drying and processing on the base of "Tretyakov Butter and Cheese Maker"**  
D.Zyuzin, general director "Kiprino", Altay region
- 16:30-16:50 Investment projects: Construction of cheese plant. Production of milk and dairy products in special plastic bottle at company "Altay buryenka"**  
A.Prosvirov, general director "Krasnoschekov dairy combine", Altay region
- 16:50-17:10 Investment projects: Business-project of "Malino"**  
V. Gureev, general director of "Malino", Moscow region.
- 17:10-17:30 Wrap-up**

**Mass media partners:**

Newspaper *Arguments and Facts*  
Journal *Milk processing*

News paper *Kommersant*  
Internet portal *Peasant Gazette*

Journal *Dairy industry*  
Internet portal *Dairynews*